

Eureka Schools Foundation

Audited Financial Statements
Years Ended June 30, 2017 and 2016

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Independent Auditors' Report

To the Board Members of Eureka Schools Foundation

We have audited the accompanying financial statements of Eureka Schools Foundation (a nonprofit organization), which comprise the statements of financial position as of June 30, 2017 and June 30, 2016, and the related statements of activities and changes in net assets, cash flows, and functional expenses for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Eureka Schools Foundation as of June 30, 2017and 2016, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The schedule of fundraising expenses on page 13 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Lafler Moore Connerty & Webb, LLP

Roseville, California June 5, 2018

Eureka Schools Foundation Statements of Financial Position As of June 30, 2017 and 2016

	2017	2016
Assets	2017	
Current Assets Cash and cash equivalents	\$ 604,197	\$ 679,200
Total current assets	604,197	679,200
Investments		
Endowed Agency Fund	839,156	770,182
Total Assets	\$ 1,443,353	\$ 1,449,382
Liabilities and Net Assets		
Current Liabilities	\$ 15,919	\$ -
Accounts payable Pledges payable	78,952	265,068
Deferred revenue	5,900	
Total current liabilities	100,771	265,068
Net Assets		
Board designated	372,114	281,855
Board designated - Endowment	839,156	770,182
Other unrestricted	87,606	98,312
Unrestricted net assets	1,298,876	1,150,349
Temporarily restricted	43,706	33,965
Total net assets	1,342,582	1,184,314
Total Liabilities and Net Assets	\$ 1,443,353	\$ 1,449,382

	Un	restricted	porarily stricted	T	otal 2017
Revenues and Support					
Annual Giving campaign	\$	114,132	\$ -	\$	114,132
Athletics Program		-	4,002		4,002
Library Program		-	13,429		13,429
Music Program		-	10,533		10,533
Technology Fund		=	15,742		15,742
Fundraising activities					
Fundraising revenue		558,983	-		558,983
Fundraising expense		(240,191)	-		(240,191)
Enrichment Programs		87,732	<u> </u>		87,732
Net assets released from restrictions		33,965	 (33,965)		
Total revenues and support		554,621	9,741		564,362
Other Income, Gains and (Losses)		. =			
In-kind contribution - storage rent		1,740			1,740
Interest and dividend income		402	-		402
Gain (Loss) on investments		107,787	 		107,787
Total Other Income, Gains and (Losses)		109,929	 		109,929
Total Revenues, Support, Income, Gains and (Losses)		664,550	 9,741		674,291
Expenses					
Program Services					
Enrichment Allocations to Eureka School District		306,020	-		306,020
Enrichment Programs		87,732	-		87,732
Block Grants to Eureka District Schools		35,000	-		35,000
Support Services					•
Annual Giving campaign		7,736	-		7,736
Management and general		69,802	_		69,802
In-kind storage rent expense		1,740	-		1,740
Investment fees		7,993			7,993
Total expenses		516,023	 -		516,023
Change in Net Assets		148,527	9,741		158,268
Net Assets - Beginning		1,150,349	33,965	17	1,184,314
Net Assets - Ending	\$	1,298,876	\$ 43,706	\$	1,342,582

	Un	restricted		porarily stricted	T	otal 2016
Revenues and Support						
Annual Giving campaign	\$	95,664	\$	-	\$	95,664
Athletics Program	-	<u> -</u>		4,577	-	4,577
Library Program				10,382		10,382
Music Program		_		7,987		7,987
Technology Fund		-		11,019		11,019
Fundraising activities				500,000 * 000,000000		-30 Wast - 4-75 SS 314 SS
Fundraising revenue		485,876		_		485,876
Fundraising expense		(233,847)		-		(233,847)
Enrichment Programs		99,712		_		99,712
Net assets released from restrictions		39,586		(39,586)		-
Endowment Contribution		2,000				2,000
Total revenues and support		488,991	1	(5,621)		483,370
Other Income Coins and (Lease)						¥
Other Income, Gains and (Losses) In-kind contribution - storage rent		1,740				1,740
Interest and dividend income		147		-		1,740
Gain (Loss) on investments	2	(19,946)		-		(19,946)
			-		-	
Total Other Income, Gains and (Losses)		(18,059)	_		-	(18,059)
Total Revenues, Support, Income, Gains and (Losses)		470,932	-	(5,621)		465,311
Expenses						
Program Services						
Enrichment Allocations to Eureka School District		341,525		_		341,525
Enrichment Programs		97,496		-		97,496
Block Grants to Eureka District Schools		34,000		-		34,000
Support Services		2 1,000				- 1,000
Annual Giving campaign		9,512		A		9,512
Management and general		73,322		-		73,322
In-kind storage rent expense		1,740		_		1,740
Investment fees		7,654		-		7,654
						¥
Total expenses		565,249				565,249
Change in Net Assets		(94,317)		(5,621)		(99,938)
Net Assets - Beginning		1,244,666		39,586		1,284,252
Net Assets - Ending	\$	1,150,349	\$	33,965	\$	1,184,314

Eureka Schools Foundation Statements of Cash Flows Years Ended June 30, 2017 and 2016

	2017	2016
Cash flows from operating activities:		
Change in net assets	\$ 158,268	\$ (99,938)
Adjustments to reconcile change in net assets to		
net cash provided by operating activities:		
(Gain) loss on investments	(107,787)	19,946
Investment fees	7,993	7,654
(Increase) decrease in prepaid expenses	-	-
(Increase) decrease in contributions receivable	-	870
Increase (decrease) in accounts payable	15,916	-
Increase (decrease) in pledges payable	(186,113)	265,068
Increase (decrease) in deferred revenue	5,900	
Total Adjustments	(264,091)	293,538
Net cash provided (used) by operating activities	(105,823)	193,600
Cash flow from investing activities:		
Cash contribution to Endowed Agency Fund	s =	(2,000)
Cash distribution from Endowed Agency Fund	30,820	-
Net cash provided (used) by investing activities	30,820	(2,000)
Net increase (decrease) in cash and equivalents	(75,003)	191,600
Cash and equivalents:		
Beginning of year	679,200	487,600
End of year	\$ 604,197	\$ 679,200

	June 30, 2017					
	Program	Support		Fundraising		
	Services	Services	Total	Expenses		
Enrichment Allocations to Eureka School District	\$ 306,020) \$ -	\$ 306,020	\$ -		
Enrichment Programs	87,732		87,732	30 U. 		
Block Grants to Eureka District Schools	35,000		35,000	1.17		
Communication and website		21,441	21,441	:=		
Professional fees		18,783	18,783	1-		
Event supplies and materials		12,873	12,873	61,783		
Bank service charges	8.	8,154	8,154	5,154		
Investment fees	ž. .	7,993	7,993	-		
Office and general administrative expenses	1.	6,135	6,135	_		
Printing and copying expense		3,189	3,189	2,599		
Insurance expense	3.	2,820	2,820	-		
Advertising	5	2,599	2,599	_		
In-kind rent expense		1,740	1,740	-		
Dues and subscriptions	19	1,050	1,050	550		
Office expenses		399	399	-		
Taxes and licenses		95	95			
In-kind contributed goods and services	-	-	.=	105,475		
Equipment and facilities rental				64,630		
	\$ 428,752	\$ 87,271	\$ 516,023	\$ 240,191		

	June 30, 2016					
	Program Services	Support Services	Total	Fundraising Expenses		
Enrichment Allocations to Eureka School District Enrichment Programs	\$ 341,525 97,496	\$ -	\$ 341,525 97,496	\$ -		
Block Grants to Eureka District Schools	34,000	-	34,000	-		
Communication and website Professional fees	-	25,931 19,585	25,931 19,585	-		
Event supplies and materials	-	8,285	8,285	65,238		
Investment fees Office and general administrative expenses	-	7,654 6,765	7,654 6,765	-		
Printing and copying expense Bank service charges	-	5,735 4,088	5,735 4,088	2,852 3,900		
Marketing	Ē	3,750	3,750	3,900		
Insurance expense In-kind contributed goods and services	-	2,865 2,400	2,865 2,400	115,562		
Advertising	-	2,139	2,139	-		
In-kind rent expense Dues and subscriptions	-	1,740 769	1,740 769	2,180 1,545		
Office expenses Taxes and licenses	-	377	377	82		
Equipment and facilities rental	-	145	145	38,937		
Other miscellaneous service costs Supplies	<u>(4</u>)		-	1,050		
биррисо	\$ 473,021	\$ 92,228	\$ 565,249	2,501 \$ 233,847		

1. Organization and Significant Accounting Policies

Nature of Activities

Eureka Schools Foundation (the Foundation) was incorporated on November 10, 1992, in the State of California, pursuant to general nonprofit corporation law.

The specific purpose of the Foundation is to benefit students attending the Eureka Union School District, located in Placer County, California, by raising and contributing funds to be used for educational purposes.

The Foundation was founded and began its effort in July 1992.

Accounting Basis

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles.

Contributions and Fundraising Revenues

Contributions and fundraising revenues received are recorded as unrestricted, temporarily restricted, or permanently restricted net assets depending on the existence or nature of any donor restrictions.

Unrestricted Net Assets – Unrestricted Net Assets include unrestricted contributions, interest income, income/loss from the Endowed Agency Fund, and amounts for which temporary restrictions have expired.

Temporarily Restricted Net Assets – Temporarily Restricted Net Assets include the assets for which donors have placed restrictions on their donations, or have designated for certain programs. The Foundation has temporarily restricted net assets for athletics, libraries, music, and technology.

Permanently Restricted Net Assets – Permanently Restricted Net Assets include assets with donor-imposed restrictions that do not expire. Currently, the Foundation does not have any permanently restricted net assets.

Donated Services, Goods, and Facilities

No amounts have been reflected in the financial statements for contributed services. The Foundation generally pays for services requiring specific expertise. However, many individuals volunteer their time and perform a variety of tasks that assist the Foundation, but these services do not meet the criteria for recognition as contributed services. Estimated volunteer hours are 4,030 for the year ended June 30, 2017, and 4,104 for the year ended June 30, 2016.

1. Organization and Significant Accounting Policies (continued)

Contributions of facilities for temporary use by the Foundation are recognized as revenue using the fair rental value when the promise is received and as an expense at fair rental value when the Foundation actually uses the facilities. When fair market value is not determinable, the Foundation uses values indicated by the donor. During the year ended June 30, 2017 the Foundation was promised and used facilities with fair market values totaling \$1,740 for support services and \$2,180 for fundraising, and for the year ended June 30, 2016 the Foundation was promised and used facilities with fair market values totaling \$1,740 for support services and \$2,180 for fundraising. Other in-kind sponsorships and donated goods for fundraising activities total \$103,295 for the year ended June 30, 2017, and \$117,962 for the year ended June 30, 2016.

Donated Assets

Donated marketable securities and other noncash donations are recorded as contributions at their estimated fair values at the date of donation. Real property donations are recorded based on fair value as determined through independent appraisals as of the date of donation. Such donations are reported as unrestricted contributions unless the donor has restricted the donated asset to a specific purpose.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual amounts could differ from these estimates.

Cash and Cash Equivalents

The Foundation considers all short-term investments with an original maturity of three months or less to be cash equivalents.

Income Taxes

The Foundation is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code and therefore has made no provision for federal income taxes in the accompanying financial statements.

Generally Accepted Accounting Principles provide accounting and disclosure guidance about positions taken by an organization in its tax returns that might be uncertain. Management has considered its tax positions and believes that all of the positions taken by the Foundation in its federal and state exempt tax returns are more likely than not to be sustained upon examination. Generally, the Foundation's federal returns for the years ended June 30, 2014 and thereafter and the Foundation's California returns for the years ended June 30, 2013 and thereafter remain open to examination by the respective taxing authorities.

1. Organization and Significant Accounting Policies (continued)

Advertising

The Foundation expenses the costs of advertising as incurred. Advertising consists primarily of marketing costs for email blasts to donors, web hosting for the Foundation's website, some print advertising for fundraisers, and the marketing contracts with Consulo Consulting and Tannehill Design which are part of the Communications and Website expense. Advertising expense was \$2,599, for the year ending June 30, 2017, and \$2,139 for the year ending June 30, 2016. Communication and Website expense was \$21,441 for the year ending June 30, 2017, and \$25,931 for the year ending June 30, 2016.

Capitalization Policy

The Foundation capitalizes property and equipment over \$500. Lesser amounts are expensed. Purchased property and equipment is capitalized at cost.

2. Board Designated Net Assets

Board designated net assets consists of net assets that have been voluntarily pledged by board resolutions. Each year, near the end of the Foundation's fiscal year, the Board pledges money to the Eureka District Schools. During the year ended June 30, 2017, the Board voted to pledge \$415,820 consisting of \$372,114 of board designated funds and \$43,706 of temporarily restricted funds to Eureka District Schools for its 2017-2018 year.

3. Board Designated - Permanent, Unrestricted Net Assets

In May 1999, the Foundation's Board authorized and established the Eureka Schools Foundation Endowment Fund (the Fund), to be maintained by the Sacramento Region Community Foundation (SRCF). Under the terms of the agreement between the Foundation and SRCF, SRCF will "hold, manage, invest and reinvest the Fund, shall collect the income and disperse the proceeds gained from the investment of principal for charitable purposes." By the terms of the agreement, the SRCF's board will determine, at least annually, an authorized spending amount to be made available for charitable purposes.

Upon learning the original fund was a "quasi-endowment" fund, the Board established the Endowed Agency Fund (Fund) at the Sacramento Region Community Foundation (SRCF) on June 1, 2013. This investment is a Board designated permanently reserved fund organized to support the mission of the Eureka Schools Foundation (the Foundation) in perpetuity. While this fund is referred to as an endowment, the amount in the Fund was not endowed by a donor but set aside by the Foundation's Board of Directors in line with original intent of the Fund founders.

3. Board Designated - Permanent, Unrestricted Net Assets (continued)

The SRCF determines the dollar amount to be spent each year by calculating the rolling average fair market value of the Fund over the previous 12 quarters. The rolling average is then multiplied by the current spending percentage to arrive at a spendable amount. The SRCF reviews the spending policy annually, and may increase or decrease the percentage available to spend. SRCF spending policy follows the Uniform Prudent Management of Institutional Funds Act.

Under the Endowed Agency Fund, the Foundation does not have access to and may not withdraw amounts above the annually determined available to spend amount, as set by SRCF.

The terms of the contract dated June 1, 2013, include the adoption of a spendable amount (see above), and fees of the SRCF in the amount of 1.5% of the fair market value of the fund per annum. The annual fee is allocated monthly, and paid directly to SRCF from the Endowed Agency Fund.

During the years ended June 30, 2017 and 2016 activities within the Fund were as follows:

	<u>2017</u>	<u> 2016</u>
Beginning balance at fair value	\$ 770,182	\$ 795,782
Contributions to the Endowment Agency Fund	=	2,000
Distributions to the Foundation	(30,820)	-
Net return on investments	107,787	(19,946)
Administrative fees	(7,993)	(7,654)
Ending balance at fair value	\$ 839,156	\$ 770,182

4. Temporarily Restricted Net Assets

Temporarily restricted net assets consisted of money specifically raised for the various enrichment programs including athletics, libraries, music, and technology which are specifically for the purpose of the students attending the Eureka District schools. As of June 30, 2017 and 2016, the balance of temporarily restricted net assets was \$43,706, and \$33,965, respectively.

5. Concentrations of Credit Risk

The Foundation maintains its cash accounts at three financial institutions. The FDIC insures certain bank deposits up to \$250,000. The Foundation also holds funds in an uninsured money market account. Uninsured balances at June 30, 2017 and 2016 totaled \$205,067, and \$207,446, respectively.

5. Concentrations of Credit Risk (continued)

The Foundation also maintains a board designated Endowed Agency Fund which is managed by the Sacramento Region Community Foundation (see discussion labeled "Endowed Agency Fund"). The Foundation's share of the Endowed Agency Fund assets are held in pooled funds of investments that are subject to market fluctuations. The balance at June 30, 2017 and 2016, was \$839,156, and \$770,182 respectively.

6. Fair Value Measurements

Fair Value Hierarchy

The Foundation groups its assets and liabilities measured at fair value within three levels based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value. Valuations within these levels are based upon:

Level 1 – Quoted market prices for identical instruments traded in active exchange markets.

Level 2 – Quoted market prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which significant assumptions are observable or can be corroborated by observable market data.

Level 3 – Model-based techniques that use at least one significant assumption not observable in the market. These unobservable assumptions reflect the Foundation's estimates of assumptions that market participants would use on pricing the asset or liability. Valuation techniques include management judgment and estimation which may be significant.

In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, the level in the fair value hierarchy within which the fair value measurement in its entirety falls has been determined based on the lowest level input that is significant to the fair value measurement in entirety. The Foundation's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment, and considers factors specific to the asset or liability.

Assets Recorded at Fair Value

There were no changes in the valuation techniques used during the year ended June 30, 2017. The Foundation is required or permitted to record the following assets at fair value on a recurring basis under other accounting pronouncements.

6. Fair Value Measurements (continued)

The following table presents information about the Foundation's assets and liabilities measured at fair value on a recurring basis:

	As of June 30, 2017						
Description	Fair Value	Level 1	Level 2	Level 3			
Money Market Fund Endowed Agency Fund	\$ 199,571 839,156	\$ 199,571 	\$ - 839,156	\$ <u>-</u>			
	\$ 1,038,727	\$ 199,571	\$ 839,156	<u>\$</u> -			
		As of June 30	, 2016				
Description	Fair Value	Level 1	Level 2	Level 3			
Money Market Fund Endowed Agency Fund	\$ 199,198 770,182	\$ 199,198	\$ - <u>770,182</u>	\$ <u>-</u>			
	\$ 969,380	\$ 199,198	\$ 770,182	\$ -			

The Endowed Agency Fund investment is a pooled fund. Values are provided by the fund manager and are based upon the Foundation's proportionate share of the pooled fund's assets.

7. Financial Accounting Standards Update

In August 2016, the Financial Accounting Standards Board (FASB), issued Accounting Standards Update 2016-14 (ASU). That update included a discussion on new standards for "Presentation of Financial Statements of Not-for-Profit Entities (NFP)".

The ASU requires a NFP to present on the face of the statement of financial position amounts for two classes of net assets at the end of the period. That is, a NFP will report amounts for net assets with donor restrictions and net assets without donor restrictions; among many other changes related to having only two classes of net assets and financial reporting.

The effective date for the change is for financial statements issued for fiscal years beginning after December 15, 2017. Early adopting is permissible, however the Foundation has elected not to early adopt.

The new reporting requirements will be required for the Foundation during fiscal year July 1, 2018 through June 30, 2019.

8. Reclassification of prior year presentation

Accounts payable prior year amounts have been reclassified as pledges payable for consistency with the current year presentation. These reclassifications had no effect on the reported results of operations. An adjustment has been made to the statement of financial position and statement of cashflows for fiscal year ended June 30, 2016 to conform to reporting for fiscal year June 30, 2017.

9. Subsequent Events

The Foundation has evaluated all subsequent events through June 5, 2018, the date the financial statements were available to be issued.



Eureka Schools Foundation Schedules of Fundraising Activities Years Ended June 30, 2017 and 2016

			Ju	ne 30, 2017		
		Revenues Direct Expenses		Net		
Art Auction and Music Exhibition Fall Annual Auction Gala Foundation Cup Golf Tournament Fund Run	\$	24,932 311,404 172,455 50,192	\$	4,403 117,329 106,973 11,486	\$	20,529 194,075 65,482 38,706
Totals	\$	558,983	\$	240,191	\$	318,792
			Jui	ne 30, 2016		
	R	Revenues	Dire	ct Expenses		Net
Art Auction and Music Exhibition Fall Annual Auction Gala Foundation Cup Golf Tournament Fund Run Night at the Kings	\$	23,338 277,770 177,748 - 7,020	\$	4,472 116,241 110,632 - 2,502	\$	18,866 161,529 67,116 - 4,518
Totals	\$	485,876	\$	233,847	\$	252,029